



Appliance - 3 Years Retail Price List

| Retail Range | SKU | Suggested Retail | Annual Investment |
|-------------------|----------|---------------------|-------------------|
| \$1 - 250 | 19P3A02 | \$39.99 | \$13 |
| \$251 - 500 | 19P3A05 | \$74.99 | \$25 |
| \$501 - 750 | 19P3A07 | \$109.99 | \$37 |
| \$751 - 1,000 | 19P3A10 | \$129.99 | \$43 |
| \$1,001 - 1,250 | 19P3A12 | \$159.99 | \$53 |
| \$1,251 - 1,750 | 19P3A17 | \$179.99 | \$60 |
| \$1,751 - 2,250 | 19P3A22 | \$229.99 | \$77 |
| \$2,251 - 2,750 | 19P3A27 | \$249.99 | \$83 |
| \$2,751 - 3,250 | 19P3A32 | \$309.99 | \$103 |
| \$3,251 - 4,000 | 19P3A40 | \$339.99 | \$113 |
| \$4,001 - 5,000 | 19P3A50 | \$359.99 | \$120 |
| \$5,001 - 6,000 | 19P3A60 | \$459.99 | \$153 |
| \$6,001 - 7,000 | 19P3A70 | \$559.99 | \$187 |
| \$7,001 - 8,000 | 19P3A80 | \$609.99 | \$203 |
| \$8,001 - 9,000 | 19P3A90 | \$659.99 | \$220 |
| \$9,001 - 10,000 | 19P3A100 | \$719.99 | \$240 |
| \$10,001 - 12,500 | 19P3A125 | \$869.99 | \$290 |
| \$12,501 - 15,000 | 19P3A150 | \$1,019.99 | \$340 |
| \$15,001 - 17,500 | 19P3A175 | \$1,199.99 | \$400 |
| \$17,501 - 20,000 | 19P3A200 | \$1,399.99 | \$467 |
| \$20,001 - 25,000 | 19P3A250 | \$1,699.99 | \$567 |
| \$25,001 - 30,000 | 19P3A300 | \$1,999.99 | \$667 |
| \$30,001 - 35,000 | 19P3A350 | \$2,499.99 | \$833 |
| \$35,001 - 40,000 | 19P3A400 | \$2,999.99 | \$1,000 |
| \$40,001 - 45,000 | 19P3A450 | \$3,299.99 | \$1,100 |
| \$45,001 - 50,000 | 19P3A500 | \$3,599.99 | \$1,200 |
| \$50,001 - plus | 19P3APL | 8% of retail | |





Appliance - 5 Years Retail Price List

| Retail Range | SKU | Suggested Retail | Annual Investment |
|-------------------|----------|----------------------|-------------------|
| \$1 - 250 | 19P5A02 | \$79.99 | \$16 |
| \$251 - 500 | 19P5A05 | \$119.99 | \$24 |
| \$501 - 750 | 19P5A07 | \$159.99 | \$32 |
| \$751 - 1,000 | 19P5A10 | \$199.99 | \$40 |
| \$1,001 - 1,250 | 19P5A12 | \$229.99 | \$46 |
| \$1,251 - 1,750 | 19P5A17 | \$259.99 | \$52 |
| \$1,751 - 2,250 | 19P5A22 | \$309.99 | \$62 |
| \$2,251 - 2,750 | 19P5A27 | \$379.99 | \$76 |
| \$2,751 - 3,250 | 19P5A32 | \$409.99 | \$82 |
| \$3,251 - 4,000 | 19P5A40 | \$449.99 | \$90 |
| \$4,001 - 5,000 | 19P5A50 | \$509.99 | \$102 |
| \$5,001 - 6,000 | 19P5A60 | \$649.99 | \$130 |
| \$6,001 - 7,000 | 19P5A70 | \$749.99 | \$150 |
| \$7,001 - 8,000 | 19P5A80 | \$849.99 | \$170 |
| \$8,001 - 9,000 | 19P5A90 | \$949.99 | \$190 |
| \$9,001 - 10,000 | 19P5A100 | \$1,079.99 | \$216 |
| \$10,001 - 12,500 | 19P5A125 | \$1,289.99 | \$258 |
| \$12,501 - 15,000 | 19P5A150 | \$1,499.99 | \$300 |
| \$15,001 - 17,500 | 19P5A175 | \$1,749.99 | \$350 |
| \$17,501 - 20,000 | 19P5A200 | \$1,999.99 | \$400 |
| \$20,001 - 25,000 | 19P5A250 | \$2,499.99 | \$500 |
| \$25,001 - 30,000 | 19P5A300 | \$2,999.99 | \$600 |
| \$30,001 - 35,000 | 19P5A350 | \$3,699.99 | \$740 |
| \$35,001 - 40,000 | 19P5A400 | \$4,199.99 | \$840 |
| \$40,001 - 45,000 | 19P5A450 | \$4,799.99 | \$960 |
| \$45,001 - 50,000 | 19P5A500 | \$5,399.99 | \$1,080 |
| \$50,001 - plus | 19P5APL | 12% of retail | |

PHX: APPL-35RPLC-04E

